

# Heating and Cooling Incentive Application for Business Customers

A Cash Incentive Energy Efficiency Program brought to you by:



## Steps to Complete Your Application

**Step 1: Determine eligibility:** Pre-approval is required if the potential incentive is greater than \$20,000 prior to project start. Contact The Utility for pre-approval. Equipment must be **new** and installed in a **commercial or industrial facility** (excluding residential spaces) served by a participating utility. Used or rebuilt equipment is **not** eligible. The incentive may not exceed **75% of total project cost**, or **100% of material cost** if the project is self-installed.

**Step 2: Install equipment.** New equipment must be installed and operational **before** you submit this application. Replaced equipment must be removed and properly disposed of.

**Step 3: Complete and sign the application.** Include copies of **all project invoices** (labor and materials) and supporting documents such as AHRI Certificates, ENERGY STAR® certifications, or specification sheets.

**Step 4: Submit completed application.** The completed application and all supporting documents must be received within 180 days of installation. Email the application and supporting documentation to [rebate@brightenergysolutions.com](mailto:rebate@brightenergysolutions.com) or mail the application and all supporting documentation to:

ALP Utilities  
1015 34th Ave E  
PO Box 609  
Alexandria, MN 56308

Phone: (320) 763-6501

Please note: ALP Utilities and its supplemental power supplier, Missouri River Energy Services, are offering this Bright Energy Solutions Program. ALP Utilities and Missouri River Energy Services together will be referred to as "The Utility" throughout this document.



Please visit [www.brightenergysolutions.com](http://www.brightenergysolutions.com) for more information about the Bright Energy Solutions® Programs.

# Heating and Cooling Incentive Application for Business Customers

**2026**

WAS THIS PROJECT PREAPPROVED? ☐ Yes ☐ No

| Customer Information                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                        |       |                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-------|-------------------|
| Company Name                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Contact Name           |       | Date Submitted    |
| Installation Address                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | City                   | State | ZIP Code          |
| Mailing Address                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | City                   | State | ZIP Code          |
| Phone                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Utility Account Number |       | Installation Date |
| Email Address                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                        |       |                   |
| Building Use – Please Check One:<br><input type="checkbox"/> Office <input type="checkbox"/> Retail <input type="checkbox"/> Convenience Store <input type="checkbox"/> Restaurant<br><input type="checkbox"/> Lodging <input type="checkbox"/> Warehouse <input type="checkbox"/> Manufacturing<br>School: <input type="checkbox"/> Elementary <input type="checkbox"/> High <input type="checkbox"/> Technical / College / University      Healthcare: <input type="checkbox"/> Clinic <input type="checkbox"/> Hospital <input type="checkbox"/> Long Term Care / Senior Living<br><input type="checkbox"/> Other/Miscellaneous: _____ |                        |       |                   |

| Vendor/Contractor Information |              |       |          |
|-------------------------------|--------------|-------|----------|
| Company Name                  | Contact Name | Phone |          |
| Address                       | City         | State | ZIP Code |
| Email Address                 |              |       |          |

| Payment Information                                                                                                                                                                         |              |       |          |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------|----------|
| <b>Please process payment to:</b> <input type="checkbox"/> Customer (listed above) <input type="checkbox"/> Vendor/Contractor (listed above) <input type="checkbox"/> Alternative Recipient |              |       |          |
| <b><i>If payment is to be made to an Alternative Recipient, please complete the remainder of this section:</i></b>                                                                          |              |       |          |
| Company Name                                                                                                                                                                                | Contact Name | Phone |          |
| Address                                                                                                                                                                                     | City         | State | ZIP Code |

## A. Split System Air Conditioning, Air Source Heat Pumps, Mini Splits, VRF Multi-split Heat Pumps, PTAC's, PTHP's, Rooftop Units and Chillers

| Type* See Appendix                                                                                                                                            | Make/Model Number (for split systems, supply both the indoor and outdoor units) | # of Units | Tons per Unit | Incentive per Ton | AHRI Number                  | Quality Install Bonus <sup>1</sup> | Total Incentive |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|------------|---------------|-------------------|------------------------------|------------------------------------|-----------------|
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
|                                                                                                                                                               |                                                                                 |            |               |                   |                              | <input type="checkbox"/>           |                 |
| Quality Install Bonus: Section J of this application to be completed by Bright Energy Solutions Quality Install Contractor. See the terms below. <sup>1</sup> |                                                                                 |            | Total Tons    |                   |                              |                                    |                 |
|                                                                                                                                                               |                                                                                 |            |               | \$40/ton          | Quality Install Bonus Total: |                                    |                 |

Section A: \$

- Installation of both the evaporator and condenser coil is required for all split systems including heat pumps.
- The utility reserves the right to load manage (cycle on or off) customer equipment that qualifies for incentives under this program.

\*See attached requirements table.

### Please attach the following required documents:

1. AHRI Certificate of Product Ratings for the equipment installed. If available this document can be provided by your contractor. If the certificate is not available, please include a manufacturer's spec sheet that clearly shows efficiency ratings at standard AHRI full load testing conditions.

### <sup>1</sup>Terms for Quality Install Bonus

1. Bonus applies only to Split System Air Conditioning (equipment code BA and BB) and Heat Pumps (equipment codes HA, HB, CCHP, DFHA, DFHB and DFCC) including Cold Climate and Dual Fuel heat pumps ≤ 5.4 tons.
2. Contractor must be verified as a Quality Install Contractor by the Bright Energy Solutions program and install a system that qualifies for the incentive. Certified Quality Install Contractors also receive \$100 incentive per unit. To become a certified contractor, visit [www.brightenergysolutions.com](http://www.brightenergysolutions.com).
3. The Contractor must complete the Quality Install portion of the Retailer/Contractor Information in Section J of this application.

## B. Geothermal Heat Pumps

| Installed Equipment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Minimum Efficiency*                  | Cooling Tons | QTY | Total Tons | Incentive per Ton | Total Incentive        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|--------------|-----|------------|-------------------|------------------------|
| Closed Loop Water to Air Ground Source Heat Pump<br>< 11.25 Tons Per Unit (<135,000 Btu/h) per unit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | ENERGY STAR or<br>17.1 EER & 3.6 COP |              |     |            | \$200/ton         |                        |
| Closed Loop Water to Water Ground Source Heat Pump<br>< 11.25 Tons Per Unit (<135,000 Btu/h) per unit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | ENERGY STAR or<br>16.1 EER & 3.1 COP |              |     |            | \$200/ton         |                        |
| <b>Desuperheater Bonus</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                      |              |     |            |                   |                        |
| A <b>DESUPERHEATER</b> is used to heat domestic hot water for the business.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                      |              |     | <b>QTY</b> | <b>Incentive</b>  | <b>Total Incentive</b> |
| <i>Presence of desuperheater must be clearly stated on the invoice.</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                      |              |     |            | \$250             |                        |
| <b>Section B</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                      |              |     |            |                   | <b>\$</b>              |
| <b>Please attach the following required documents:</b> <ol style="list-style-type: none"> <li>AHRI Certificate of Product Ratings for the equipment installed. If available this document can be provided by your contractor. If the certificate is not available, please include a manufacturer's spec sheet that clearly shows efficiency ratings at standard AHRI testing conditions.</li> </ol> <ul style="list-style-type: none"> <li>Incentives for larger units may be available under the Custom Incentive Program.</li> <li>Units installed for sole use of providing domestic hot water or for pool heating do not qualify but may qualify under the Custom Incentive Program.</li> <li>The utility reserves the right to load manage (cycle on or off) customer equipment that qualifies for incentives under this program.</li> <li>The maximum incentive for a closed loop system is \$15,000. Payments for larger incentives may be allowed under the Custom Incentive Program.</li> </ul> <p>*For multistage units the incentive minimum efficiency is based on ENERGY STAR's blended rating which is the average of the full load and part load efficiency ratings.</p> |                                      |              |     |            |                   |                        |

## C. ECM (Electronically Commutated Motors) or Switched Reluctance Motors

| Equipment Type                                                                                                                                                                                                                   | Specifications                                                         | Requirements                                 | QTY | Incentive/ Unit | Total Incentive |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|----------------------------------------------|-----|-----------------|-----------------|--|
| Smart Switched Reluctance Motors for HVAC Supply Fans<br>≤ 20 HP used in rooftop units or air handling units.                                                                                                                    | Software controls that provide variable speed capability are required. | Spec Sheet Clearly Showing Motor and Control |     | \$40/HP         |                 |  |
| ECM Fan Powered Box in Cooling Systems<br>Retrofits eligible when ≥ 1/12 HP and < 1 HP.<br>New Construction or replacement of failed unit when < 1/12 HP.                                                                        | Fan Powered Box with ECM                                               | Spec Sheet Clearly Showing ECM               |     | \$0.09 / CFM    |                 |  |
| ECM Domestic Hot Water Circulator<br>Integrated "smart" controls modulating flow based on demand and variable speed capability required.                                                                                         | Domestic Hot Water                                                     | <100 Watts                                   |     | \$75/unit       |                 |  |
|                                                                                                                                                                                                                                  |                                                                        | 100-499 Watts                                |     | \$400/unit      |                 |  |
|                                                                                                                                                                                                                                  |                                                                        | ≥500 Watts                                   |     | \$900/unit      |                 |  |
| ECM Cooling Water Circulator<br>Integrated "smart" controls modulating flow based on demand and variable speed capability required.                                                                                              | Cooling Water                                                          | <100 Watts                                   |     | \$25/unit       |                 |  |
|                                                                                                                                                                                                                                  |                                                                        | 100-499 Watts                                |     | \$125/unit      |                 |  |
|                                                                                                                                                                                                                                  |                                                                        | ≥500 Watts                                   |     | \$300/unit      |                 |  |
| <b>Section C:</b>                                                                                                                                                                                                                |                                                                        |                                              |     |                 | <b>\$</b>       |  |
| <b>Please attach the following required documents:</b> <ol style="list-style-type: none"> <li>Spec sheet or other manufacturer provided documents which clearly state the use of an ECM or switched reluctance motor.</li> </ol> |                                                                        |                                              |     |                 |                 |  |

## D. ENERGY STAR Ceiling Fans, Window and Wall (Sleeve) Air Conditioners

| Description     | Type                                                                   | Size Btu/h                                                                    | QTY | Incentive per Unit | Total Incentive |
|-----------------|------------------------------------------------------------------------|-------------------------------------------------------------------------------|-----|--------------------|-----------------|
| Ceiling Fan     | NA                                                                     | NA                                                                            |     | \$25               |                 |
| Air Conditioner | <input type="checkbox"/> Window <input type="checkbox"/> Wall (Sleeve) | <input type="checkbox"/> <14,000 BTU/h <input type="checkbox"/> ≥14,000 BTU/h |     | \$75               |                 |
| Section D:      |                                                                        |                                                                               |     |                    | \$              |

**Please attach the following required document:**

- Spec sheet or document showing that product is ENERGY STAR certified.

## E. Guest Room Energy Management Systems (Replacement or Retrofits Only – Lodging Facilities Only)

| Existing Heating / Cooling        | Number of Guest Rooms Controlled | Incentive per Room | Make/Model Number | Total Incentive |
|-----------------------------------|----------------------------------|--------------------|-------------------|-----------------|
| PTAC with Electric Resistive Heat |                                  | \$50.00            |                   |                 |
| PTHP Heat Pump Unit               |                                  | \$50.00            |                   |                 |
| Section E:                        |                                  |                    |                   | \$              |

**Please attach the following required documents:**

- Manufacturer's specification sheet showing make, model number, and required features.

- Incentive is offered only for occupancy-based guest room management systems in lodging facilities.
- Heating and cooling must be based on occupancy determined by key activation or sensing of either motion or body heat.
- Only systems controlling PTAC's (packaged terminal air conditioners) with electric resistive heat or PTHP's (packaged terminal heat pumps) qualify for this incentive. Systems controlling other sources of heating or cooling may be eligible for incentives under the Bright Energy Solutions Custom Incentive Program.

## F. Demand Controlled Ventilation (CO<sub>2</sub> Sensors) and Energy Recovery Ventilators (ERV)

| Equipment                                                                                         |                             | Incentive                    | Total Incentive |
|---------------------------------------------------------------------------------------------------|-----------------------------|------------------------------|-----------------|
| CO <sub>2</sub> Demand Controlled Ventilation (Incentive available only if not required by code.) | Square Feet Controlled:     | \$35.00 per 1000 square feet |                 |
| Energy Recovery Ventilator (ERV) (Incentive available only if not required by code.)              | Rated Nominal Airflow SCFM: | \$0.70 per SCFM              |                 |
| Section F:                                                                                        |                             |                              | \$              |

**Please attach the following required documents:**

- Manufacturer's specification sheet showing make, model number and required features.

- Demand Controlled Ventilation:** Install ventilation controls using carbon dioxide levels to measure occupancy and to modify the percentage of outside air based on variable levels. Only buildings with space heating and cooling are eligible. Conditioned spaces must be kept between 65°F and 75°F during operating hours.
- Energy Recovery Ventilator (ERV):** HVAC applications only. Other applications may be eligible for custom incentives.

## G. ENERGY STAR Heat Pump Water Heaters

| Equipment                          | Make/Model Number | QTY | Incentive Per Unit | Total Incentive |
|------------------------------------|-------------------|-----|--------------------|-----------------|
| ENERGY STAR Heat Pump Water Heater |                   |     | \$200              |                 |
| Section G:                         |                   |     |                    | \$              |

Please attach the following required documents:

1. Manufacturer's specification sheet showing ENERGY STAR certification.

*The utility reserves the right to load manage (cycle on or off) customer equipment that qualifies for incentives under this program.*

## H. High Volume Low Speed Fans

| Equipment                 | Make/Model | QTY | Incentive per Unit | Total Incentive |
|---------------------------|------------|-----|--------------------|-----------------|
| High Volume Low Speed Fan |            |     | \$900.00           |                 |
| Section H:                |            |     |                    | \$              |

This measure applies to the installation of large horizontally mounted high volume low speed (HVLS) fans  $\geq 14$  feet and  $\leq 24$  feet diameter.

Please attach the following required documents:

1. Manufacturer's specification sheet.

## I. ENERGY STAR Whole Home/Office Dehumidifier

| Equipment               | Make/Model | QTY | Incentive | Total Incentive |
|-------------------------|------------|-----|-----------|-----------------|
| Whole Home Dehumidifier |            |     | \$200.00  |                 |
| Section I:              |            |     |           | \$              |

Please attach the following required documents:

1. Manufacturer's specification sheet showing ENERGY STAR certification.

## J. Quality Installation Applications Only - Contractor Information and Signature

\*Certified Quality Install Contractors receive \$100 per installation. To become a certified contractor, please visit [brightenergysolutions.com](https://brightenergysolutions.com).

### Equipment Testing:

The contractor must activate a system that qualifies for an incentive and performs the appropriate tests for airflow and refrigerant charge. These tests can only be conducted when the outdoor (ambient) temperature exceeds the minimum as set by the manufacturer. Rebate applications may not be submitted until testing is complete. If conditions do not allow for proper testing the customer will be eligible for the rebates if the testing is completed, and an application is submitted by July 31 of the following year.

A complete load calculation is on file. **Initial here:**

The outdoor unit is matched to the appropriate indoor coil. **Initial here:**

\*Airflow is appropriate for the installation. **Initial here:**

Refrigerant charge has been tested and found to be appropriate for the installation. **Initial here:**

**Installation Date:**

**Startup/Testing Date:**

Follow minimum as set by manufacturer.  
**Outdoor Temp °F:**

**Installation Technician:**

I hereby certify that all information is accurate, including claims of efficiency, size and customer information. Reasonable efforts have been made to follow the guidelines of ANSI/ACCA Standard.

Contractor Signature

Date:

## Summary of Incentives

|                                                                                                                                                   |    |
|---------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Section A: <b>Split System Air Conditioning, Air Source Heat Pumps, Mini Splits, VRF Multi-splits, PTAC's, PTHP's, Rooftop Units and Chillers</b> | \$ |
| Section B: <b>Geothermal Heat Pumps</b>                                                                                                           | \$ |
| Section C: <b>ECM and Switch Reluctance Motors</b>                                                                                                | \$ |
| Section D: <b>ENERGY STAR Ceiling Fans, Window or Wall A/C</b>                                                                                    | \$ |
| Section E: <b>Guest Room Energy Management Systems</b>                                                                                            | \$ |
| Section F: <b>Demand Controlled Ventilation – Energy Recovery Ventilators</b>                                                                     | \$ |
| Section G: <b>Heat Pump Water Heaters</b>                                                                                                         | \$ |
| Section H: <b>High Volume Low Speed Fans</b>                                                                                                      | \$ |
| Section I: <b>ENERGY STAR Whole Home/Office Dehumidifier</b>                                                                                      | \$ |
| <b>Total Incentive:</b>                                                                                                                           | \$ |

## Certifications and Signature

I hereby certify that:

1. The information contained in this application is accurate and complete.
2. All installation is complete, and the unit (s) is operational prior to submitting application.
3. All rules of this incentive program have been followed.
4. I have read and understand the terms and conditions applicable to this incentive program as set forth in this application, including those set forth on the last page of this application form.

The customer agrees to verification of the equipment installation which may include a site inspection by a program or utility representative. The customer understands that it is not allowed to receive more than one incentive from this program on any piece of equipment. The customer agrees to indemnify, defend, hold harmless and release The Utility from any claims, damages, liabilities, costs and expenses (including reasonable attorneys' fees) arising from or relating to the removal, disposal, installation or operation of any equipment or related materials in connection with the programs described in this application, including any incidental, special or consequential damages.

Please sign and complete all information below.

|                    |            |      |
|--------------------|------------|------|
| Customer Signature | Print Name |      |
|                    | Title      | Date |

### Application Checklist

Before submitting this application, please complete and include all items listed below:

- ✓ Complete Application
  - ☐ Customer Information
  - ☐ Vendor/Contractor Information
  - ☐ Equipment Information
  - ☐ Customer Signature
- ✓ Attach a Copy of Equipment Invoice
  - ☐ Equipment Quantity
  - ☐ Model Numbers of Equipment Installed
- ✓ Specification Sheets

|                                                                              |            |                |
|------------------------------------------------------------------------------|------------|----------------|
| <b>Member Utility Use Only</b>                                               |            | Date Received: |
| Date pre-inspected:                                                          | Initials:  |                |
| Date post-inspected:                                                         | Initials:  |                |
| Incentive Approved: <input type="checkbox"/> Yes <input type="checkbox"/> No | Amount: \$ | Date Approved: |
| Utility or Program Representative:                                           |            |                |

**Bright Energy Solutions®**  
**AHRI Rated HVAC Efficiency Requirements & Incentive Tables**  
**follow this page.**

| Type                                                                         | Size Range (BTU/h)                | Size Range (Tons)         | Minimum AHRI Efficiency                                                                                      | Incentive |
|------------------------------------------------------------------------------|-----------------------------------|---------------------------|--------------------------------------------------------------------------------------------------------------|-----------|
| <b>Packaged Terminal Air Conditioning and Heat Pumps (PTAC and PTHP)</b>     |                                   |                           |                                                                                                              |           |
| A                                                                            | All Sizes                         | All Sizes                 | 11.0 EER2 or 11 EER                                                                                          | \$45/ton  |
| <b>Unitary Air-Cooled Split System Air Conditioning and Condensing Units</b> |                                   |                           |                                                                                                              |           |
| BA+                                                                          | <65,000 BTU/h                     | ≤5.4 tons                 | 15.2 SEER2 and 10 EER2                                                                                       | \$100/ton |
| BB+                                                                          | <65,000 BTU/h                     | ≤5.4 tons                 | 18 SEER2 and 11.5 EER2                                                                                       | \$140/ton |
| D                                                                            | ≥65,000 BTU/h and <135,000 BTU/h  | >5.4 tons and <11.25 tons | 11 EER2 or 11.5 EER                                                                                          | \$30/ton  |
| E                                                                            | ≥135,000 BTU/h and <240,000 BTU/h | ≥11.25 tons and <20 tons  | 11 EER2 or 11.5 EER                                                                                          | \$30/ton  |
| F                                                                            | ≥240,000 BTU/h and <760,000 BTU/h | ≥20 tons and <63.3 tons   | 9.9 EER2 or 10.3 EER                                                                                         | \$30/ton  |
| G                                                                            | ≥760,000 BTU/h                    | ≥63.3 tons                | 9.3 EER2 or 9.7 EER                                                                                          | \$30/ton  |
| <b>Split System Air Source Heat Pumps</b>                                    |                                   |                           |                                                                                                              |           |
| HA+                                                                          | <65,000 BTU/h                     | ≤5.4 tons                 | Value - 15.2 SEER2, 9.6 EER2 and 7.8 HSPF2                                                                   | \$60/ton  |
| HB+                                                                          | <65,000 BTU/h                     | ≤5.4 tons                 | Plus - 15.2 SEER2, 11.0 EER2, and 7.8 HSPF2                                                                  | \$100/ton |
| CCHP+                                                                        | <65,000 BTU/h                     | ≤5.4 tons                 | Premier - 15.2 SEER2, 8.1 HSPF2, Percent of Heating Capacity at 5°F ≥ 70% of that at 47°F, COP at 5°F ≥ 1.75 | \$120/ton |
| J                                                                            | ≥65,000 BTU/h and <135,000 BTU/h  | >5.4 tons and <11.25 tons | 10.6 EER2 or 11.2 EER/47°F - 3.3 COP                                                                         | \$25/ton  |
| K                                                                            | ≥135,000 BTU/h and <240,000 BTU/h | ≥11.25 tons and <20 tons  | 10 EER2 or 10.6 EER/47°F - 3.2 COP                                                                           | \$5/ton   |
| L                                                                            | ≥240,000 BTU/h                    | ≥20 tons                  | 9.5 EER2 or 10 EER/47°F - 3.2 COP                                                                            | \$25/ton  |
| <b>Dual Fuel** Split System Air Source Heat Pumps</b>                        |                                   |                           |                                                                                                              |           |
| DFHA+                                                                        | <65,000 BTU/h                     | ≤5.4 tons                 | Value - 15.2 SEER2, 9.6 EER2 and 7.8 HSPF2                                                                   | \$210/ton |
| DFHB+                                                                        | <65,000 BTU/h                     | ≤5.4 tons                 | Plus - 15.2 SEER2, 11.0 EER2, and 7.8 HSPF2                                                                  | \$250/ton |
| DFCC+                                                                        | <65,000 BTU/h                     | ≤5.4 tons                 | Premier - 15.2 SEER2, 8.1 HSPF2, Percent of Heating Capacity at 5°F ≥ 70% of that at 47°F, COP at 5°F ≥ 1.75 | \$355/ton |

+ Indicated equipment eligible for quality installation bonus when installed by an approved quality installation contractor and installation information is included in the "Required Information for Quality Installation" section of the application form.

\*\*For the purpose of this incentive, a dual-fuel system pairs an electric heat pump (primary heat source) with a natural gas, propane, or fuel oil furnace and alternates between the two fuel sources to maximize comfort and efficiency. At the discretion of the Utility, electric thermal storage heating systems may also be considered if capable of maintaining temperatures during controlled periods.

| Type                                   | Size Range (BTU/h) | Size Range (Tons) | Minimum AHRI Efficiency                                                                                      | Incentive                     |
|----------------------------------------|--------------------|-------------------|--------------------------------------------------------------------------------------------------------------|-------------------------------|
| <b>Mini Split Air Conditioner</b>      |                    |                   |                                                                                                              |                               |
| MSAC                                   | All Sizes          | All Sizes         | 15.2 SEER2 and 12 EER2                                                                                       | \$150/outdoor condensing unit |
| MSAC2                                  | All Sizes          | All Sizes         | 18 SEER2 and 12 EER2                                                                                         | \$200/outdoor condensing unit |
| <b>Mini Split Air Source Heat Pump</b> |                    |                   |                                                                                                              |                               |
| MSHP1                                  | All Sizes          | All Sizes         | Value - 15.2 SEER2, 9.3 EER2 and 7.8 HSPF2                                                                   | \$250/outdoor condensing unit |
| MSHP2                                  | All Sizes          | All Sizes         | Plus - 15.2 SEER2, 11.0 EER2 and 7.8 HSPF2                                                                   | \$300/outdoor condensing unit |
| MSHP3                                  | All Sizes          | All Sizes         | Premier - 15.2 SEER2, 8.5 HSPF2, Percent of Heating Capacity at 5°F ≥ 70% of that at 47°F, COP at 5°F ≥ 1.75 | \$400/outdoor condensing unit |

| Type                                                                      | Size Range (BTU/h)                | Size Range (Tons)           | Minimum AHRI Efficiency                          | Incentive |
|---------------------------------------------------------------------------|-----------------------------------|-----------------------------|--------------------------------------------------|-----------|
| <b>Single Packaged Vertical Air Conditioners</b>                          |                                   |                             |                                                  |           |
| CA                                                                        | Air Conditioner <65,000 BTU/h     | ≤5.4 tons                   | 12 EER                                           | \$30/ton  |
| <b>Single Packaged Vertical Heat Pumps</b>                                |                                   |                             |                                                  |           |
| CB                                                                        | Heat Pump <65,000 BTU/h           | ≤5.4 tons                   | 11.9 EER                                         | \$30/ton  |
| <b>Variable Refrigerant Flow Air Cooled Multi-Split Heat Pumps</b>        |                                   |                             |                                                  |           |
| VR1                                                                       | ≥65,000 BTU/h and <135,000 BTU/h  | ≥ 5.4 tons and < 11.25 tons | 11.0 EER2 or 11.0 EER                            | \$75/ton  |
| VR2                                                                       | ≥135,000 BTU/h and <240,000 BTU/h | ≥ 11.25 tons and < 20 tons  | 10.5 EER2 or 10.5 EER                            | \$75/ton  |
| VR3                                                                       | ≥240,000 BTU/h and <760,000 BTU/h | ≥ 20 tons and < 63.3 tons   | 9.5 EER2 or 9.5 EER                              | \$75/ton  |
| <b>Unitary Single Packaged Air Conditioning (including rooftop units)</b> |                                   |                             |                                                  |           |
| MA                                                                        | <65,000 BTU/h                     | ≤5.4 tons                   | 15.2 SEER2 or 16.0 SEER                          | \$40/ton  |
| MB                                                                        | <65,000 BTU/h                     | ≤5.4 tons                   | 17.1 SEER2 or 18.0 SEER                          | \$70/ton  |
| O                                                                         | ≥65,000 BTU/h and <135,000 BTU/h  | ≥ 5.4 tons and < 11.25 tons | 10.9 EER2 or 11.5 EER                            | \$35/ton  |
| P                                                                         | ≥135,000 BTU/h and <240,000 BTU/h | ≥ 11.25 tons and < 20 tons  | 10.9 EER2 or 11.5 EER                            | \$35/ton  |
| Q                                                                         | ≥240,000 BTU/h and <760,000 BTU/h | ≥ 20 tons and < 63.3 tons   | 9.8 EER2 or 10.3 EER                             | \$35/ton  |
| R                                                                         | ≥760,000 BTU/h                    | ≥ 63 tons                   | 9.2 EER2 or 9.7 EER                              | \$15/ton  |
| <b>Unitary Single Packaged Heat Pumps (including rooftop units)</b>       |                                   |                             |                                                  |           |
| S                                                                         | <65,000 BTU/h                     | ≤5.4 tons                   | 15.2 SEER2 and 7.8 HSPF2 or 16.0 SEER, 9.2 HSPF  | \$40/ton  |
| T                                                                         | <65,000 BTU/h                     | ≤5.4 tons                   | 17.2 SEER2 and 8 HSPF2 or 18.0 SEER and 9.5 HSPF | \$70/ton  |
| U                                                                         | ≥65,000 BTU/h and <135,000 BTU/h  | ≥ 5.4 tons and < 11.25 tons | 10.6 EER2 or 11.1 EER / 47° F -3.4 COP           | \$30/ton  |
| V                                                                         | ≥135,000 BTU/h and <240,000 BTU/h | ≥ 11.25 tons and < 20 tons  | 10.2 EER2 or 10.7 EER / 47° F -3.2 COP           | \$30/ton  |
| W                                                                         | ≥240,000 BTU/h                    | ≥ 20 tons                   | 9.1 EER2 or 9.5 EER / 47° F -3.2 COP             | \$15/ton  |

| Type                                                                                                      | Size Range                   | Minimum AHRI Efficiency                                          | Incentive |
|-----------------------------------------------------------------------------------------------------------|------------------------------|------------------------------------------------------------------|-----------|
| <b>Water Cooled Scroll or Screw Chillers (must meet full load and part load efficiency requirements.)</b> |                              |                                                                  |           |
| AA                                                                                                        | Tier 1: <75 tons             | 0.668 kW/ton full load (FL) and 0.455 kW/ton part load (IPLV)    | \$40/ton  |
| AB                                                                                                        | Tier 2: <75 tons             | 0.58 kW/ton full load (FL) and 0.41 kW/ton part load (IPLV)      | \$45/ton  |
| AC                                                                                                        | Tier 1: ≥75 to <150 tons     | 0.732 kW/ton full load (FL) and 0.478 kW/ton part load (IPLV)    | \$40/ton  |
| AD                                                                                                        | Tier 2: ≥ 75 to <150 tons    | 0.713 kW/ton full load (FL) and 0.466 kW/ton part load (IPLV)    | \$45/ton  |
| AE                                                                                                        | Tier 1: ≥150 and < 300 tons  | 0.663 kW/ton full load (FL) and 0.429 kW/ton part load (IPLV)    | \$40/ton  |
| AF                                                                                                        | Tier 2: ≥ 150 and < 300 tons | 0.646 kW/ton full load (FL) and 0.418 kW/ton part load (IPLV)    | \$45/ton  |
| AG                                                                                                        | Tier 1: ≥ 300 to 600 tons    | 0.61 kW/ton full load (FL) and 0.40 kW/ton part load (IPLV)      | \$30/ton  |
| AH                                                                                                        | Tier 2: ≥ 300 to 600 tons    | 0.594 kW/ton full load (FL) and 0.390 kW/ton part load (IPLV)    | \$35/ton  |
| <b>Water Cooled Centrifugal Chillers (Must meet full load and part load efficiency requirements.)</b>     |                              |                                                                  |           |
| AI                                                                                                        | Tier 1: <150 tons            | 0.6394 kW/ton full load (FL) and 0.3908 kW/ton part load (IPLV)  | \$30/ton  |
| AH                                                                                                        | Tier 2: <150 tons            | 0.6072 kW/ton full load (FL) and 0.3712 kW/ton part load (IPLV)  | \$40/ton  |
| AK                                                                                                        | Tier 1: ≥ 150 to <300 tons   | 0.5608 kW/ton full load (FL) and 0.3424 kW/ton part load (IPLV)  | \$25/ton  |
| AL                                                                                                        | Tier 2: ≥ 150 to <300 tons   | 0.603 kW/ton full load (FL) and 0.38 kW/ton part load (IPLV)     | \$35/ton  |
| AM                                                                                                        | Tier 1: ≥ 300 and < 400 tons | 0.5653 kW/ton full load (FL) and 0.3702 kW/ton part load (IPLV)  | \$20/ton  |
| AN                                                                                                        | Tier 2: ≥ 300 and < 400 tons | 0.5368W/ton full load (FL) and 0.371 kW/ton part load (IPLV)     | \$30/ton  |
| AO                                                                                                        | Tier 1: ≥ 400 to 600 tons    | 0.5661 kW/ton full load (FL) and 0.35721 kW/ton part load (IPLV) | \$15/ton  |
| AP                                                                                                        | Tier 2: ≥ 400 to 600 tons    | 0.556 kW/ton full load (FL) and 0.361 kW/ton part load (IPLV)    | \$20/ton  |
| <b>Air Cooled Chillers with Condenser (Must meet full load and part load efficiency requirements.)</b>    |                              |                                                                  |           |
| Z1                                                                                                        | <150 tons                    | 10.19 EER full load and 16.59 EER part load (IPLV)               | \$50/ton  |
| Z2                                                                                                        | ≥150 tons                    | 10.19 EER full load and 16.91 EER part load (IPLV)               | \$50/ton  |

# Terms and Conditions for Bright Energy Solutions® Incentive Program

## ELIGIBILITY:

- Bright Energy Solutions incentives are offered by Missouri River Energy Services and its participating members. For questions regarding eligibility, call your local utility listed on the cover page of this application.
- This program is applicable only to equipment that meets the detailed specifications and requirements described in this application. The Utility will determine, in its discretion, whether such specifications and requirements are satisfied.
- Customers may not receive more than one incentive for each piece of equipment installed under any combination of Bright Energy Solutions programs. Equipment installed as a backup or redundant system is not eligible.

## TERMS AND CONDITIONS:

1. Incentive Offer: Projects, including all required installation, must be completed by December 31 of the year indicated on this application form unless Conditional Preapproval has been issued by The Utility.
2. Compliance:
  - a) All projects must comply with federal, state, and local code, licensing, and permit requirements.
  - b) Equipment must not be used to qualify and receive payment for energy savings from any wholesale electricity market.
  - c) **All projects for which more than \$20,000 in incentive payments is sought must be approved by The Utility in writing prior to the commencement of the project.** Receipt of pre-approval does not guarantee incentive payments will be made.
  - d) All terms and conditions of this application must be satisfied by the customer.
3. Payment: Incentive payments are usually made within 4 – 8 weeks. The Utility reserves the right to refuse payment and participation for violations of program rules and procedures.
4. Inspection: The Utility may conduct an inspection of any installed projects.
6. Information Sharing: The Utility reserves the right to publicize your participation in this program unless you request otherwise in writing. Information contained in this application may be shared with state boards, commissions, departments, and other Bright Energy Solutions participating utilities.
7. Program Discretion: This program is subject to change or termination without notice at the discretion of The Utility. Neither pre-approval of a project, nor any other action by The Utility, will entitle a customer to an incentive payment until the application is finally approved by The Utility.
8. Logo Use: Customers or trade allies may not use the name or logo of Bright Energy Solutions, The Utility, or any other participating utility in any marketing, advertising, or promotional material without written permission.
9. Disclaimers: The Utility:
  - a) does not endorse any manufacturer, product, labor, or system design by offering these programs.
  - b) will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives.
  - c) does not expressly or implicitly warrant the installation or performance of installed equipment or any contractor's quality of work.
  - d) is not responsible for the proper disposal/recycling of any waste generated as a result of this project.
  - e) is not liable for any damage, injury, or loss of life arising from or relating to the removal, installation, or operation of any equipment, or any other action taken by the customer or The Utility, in connection with a project undertaken under the programs described in this application.
  - f) does not guarantee that a specific level of energy or cost savings will result from the implementation of energy efficiency measures or the use of products funded under this program.

## INCENTIVE LIMIT:

Energy efficiency incentives are available to eligible customers for the purchase and installation of qualifying equipment, subject to the following limits per calendar year:

- **Commercial and industrial customers:** up to \$100,000 per customer per calendar year.
- **Residential customers:** up to \$10,000 per customer per calendar year.